

## Press Release

8 November 2016



### 3<sup>rd</sup> quarter 2016 revenues: €52.3m Q3 organic growth: +10.9%

Consolidated revenues (€m)	2016	2015	Growth
1 <sup>st</sup> quarter	53.4	48.5	10.0%
2 <sup>nd</sup> quarter	60.0	51.8	15.7%
3 <sup>rd</sup> quarter	52.3	45.6	14.5%
9-month total	165.6	146.0	13.4%

**Levallois, 8 November 2016** – The **Keyrus Group** achieved revenues of €52.3m in the third quarter of 2016, an increase of 14.5% compared to the third quarter of 2015 (+10.9% at constant structure and exchange rates).

Large Account activities maintained a good pace of organic growth with an increase in the 3<sup>rd</sup> quarter of 13.6% (+18.3% based on reported figures) after 17.2% in Q2 and 12.5% in Q1. This organic growth represents an excellent performance. It confirms the appropriateness of the strategy, which has been implemented for several quarters now, of innovation and investment in the fields of Data and Digital, the Group's core activities.

Mid-Market activities, carried on by the Group's **Absys Cyborg** subsidiary, also performed well in the third quarter, with organic growth of 1.3% (likewise on the basis of reported figures) as compared with the third quarter of 2015.

*"We have achieved strong growth in these first 9 months, confirmed by a promising end-of-year order book in our two segments of activity", comments **Eric Cohen**, President and CEO of **Keyrus**. "The acceleration of our investments in our Large Account activities relates to the twofold challenge of developing our Business Model through cross-functional commercial governance, and supporting our ambitious plan for development between now and 2020 (Keyrus 2020) by bolstering our Corporate functions. It is also part of the vision we have of industrializing and swiftly personalizing our offerings according to the relevant market, and it aims to consolidate our positioning as a key international player in data and digital transformation.*

*We shall continue to be highly innovative and gain market share in all our territories, whilst at the same time remaining focused on the profitability of our investments."*

**Keyrus** will publish its revenues for the 4<sup>th</sup> quarter of 2016 on 14 February 2017 after the market close.

### Breakdown of revenues by operational sector

	Large Accounts		Mid-Market		Total	
Consolidated revenues (€m)	2016	2015	2016	2015	2016	2015
1 <sup>st</sup> quarter	41.5	36.3	11.9	12.2	<b>53.4</b>	<b>48.5</b>
2 <sup>nd</sup> quarter	47.9	40.0	12.1	11.8	<b>60.0</b>	<b>51.8</b>
3 <sup>rd</sup> quarter	41.9	35.4	10.4	10.2	<b>52.3</b>	<b>45.6</b>
9-month total	131.2	111.7	34.4	34.3	<b>165.6</b>	<b>146.0</b>

### ABOUT KEYRUS

#### Keyrus, creator of value in the era of Data and Digital

An international player in consulting and technologies and a specialist in Data and Digital, **Keyrus** is dedicated to helping enterprises take advantage of the Data and Digital paradigm to enhance their performance, facilitate and accelerate their transformation, and generate new drivers of growth, competitiveness, and sustainability.

Placing innovation at the heart of its strategy, **Keyrus** is developing a value proposition that is unique in the market and centred around an innovative offering founded upon a combination of three major and convergent areas of expertise:

- **Data Intelligence:**  
Data Science - Big Data Analytics – Business Intelligence – EIM – CPM/EPM
- **Digital Experience:**  
Innovation & Digital Strategy – Digital Marketing & CRM – Digital Commerce – Digital Performance – User Experience
- **Management & Transformation Consulting:**  
Strategy & Innovation – Digital Transformation – Performance Management – Project Support

Present in 15 countries on 4 continents, the **Keyrus** Group has 2,500 employees.

**Keyrus** is quoted in compartment C of the Eurolist of Euronext Paris

(Compartment C/Small caps – ISIN Code: FR0004029411 – Reuters: KEYR.PA – Bloomberg: KEY:FP)

Further information at: [www.keyrus.com](http://www.keyrus.com)