

Press Release

27 July 2016



2nd quarter 2016 Revenue: €60.0m Q2 organic growth: +13.9%

Consolidated revenue (€m)	2016	2015	Growth
1 st quarter	53.4	48.5	10.0%
2 nd quarter	60.0	51.8	15.7%
1 st half-year	113.3	100.3	13.0%

Levallois, 27 July 2016 – The **Keyrus Group** achieved revenue of €60.0m in the second quarter of 2016, an increase of 15.7% compared to the second quarter of 2015 (+13.9% at constant structure and exchange rates).

This growth was again strongly driven by Large Account activities which increased by 19.7% (17.2% at constant structure and exchange rates).

Mid-Market activities, carried on by the Group's **Absys Cyborg** subsidiary, also performed well in the second quarter with organic growth of 2.4% as compared with the second quarter of 2015.

Operational activities

Large Account activities saw their revenue accelerate on an organic basis in the second quarter, continuing on from the strong start in the first quarter of 2016, with double-digit growth in most of the regions concerned by these activities.

This strong growth is due, on the one hand, to **Keyrus**'s positioning as a specialist in Data and Digital, both of these being areas in which **Keyrus** excels and which are at the heart of the transformation of all organizations, and on the other hand, to the constant investment made in its innovation and performance management offerings, both in France and internationally.

Mid-Market activities also delivered a solid performance in the first half of 2016, with a Q2 that made up the gap in Q1, thanks to a strong upturn in license sales and in spite of a fall in revenues relating to services linked to the DSN (*Déclaration Sociale Nominative/Nominative Social Declaration*) in 2015.

For the continuation of the 2016 financial year, **Eric Cohen**, President and CEO, comments:

"We have had a very strong first half-year, with **Keyrus** both working on a growing number of projects and increasingly being reference listed by clients around our Data Intelligence and Digital Experience offerings, supported by our rapidly growing Management & Transformation Consulting activities. **Keyrus**'s business model continues to roll out based on these three pillars, and as much in France as internationally, with an ambitious recruitment plan for 2016 and 2017. In this context, we remain confident for the second half of the year, whilst at the same time staying focused on sound management and the service quality of our undertakings."

Keyrus will publish its results for the first half of 2016 after market close on 21 September 2016.

Breakdown of revenue by operational sector

Consolidated revenue (€m)	Large Accounts		Mid-Market		Total	
	2016	2015	2016	2015	2016	2015
1 st quarter	41.5	36.3	11.9	12.2	53.4	48.5
2 nd quarter	47.9	40.0	12.1	11.8	60.0	51.8
1 st half-year	89.4	76.3	24.0	24.0	113.3	100.3

ABOUT KEYRUS

Keyrus, creator of value in the era of Data and Digital

An international player in consulting and technologies and a specialist in Data and Digital, **Keyrus** is dedicated to helping enterprises take advantage of the Data and Digital paradigm to enhance their performance, facilitate and accelerate their transformation, and generate new drivers of growth, competitiveness, and sustainability.

Placing innovation at the heart of its strategy, **Keyrus** is developing a value proposition that is unique in the market and centred around an innovative offering founded upon a combination of three major and convergent areas of expertise:

- **Data Intelligence:**
Data Science - Big Data Analytics – Business Intelligence – EIM – CPM/EPM
- **Digital Experience:**
Innovation & Digital Strategy – Digital Marketing & CRM – Digital Commerce – Digital Performance – User Experience
- **Management & Transformation Consulting:**
Strategy & Innovation – Digital Transformation – Performance Management – Project Support

Present in 15 countries on 4 continents, the **Keyrus** Group has 2,500 employees.

Keyrus is quoted in compartment C of the Eurolist of Euronext Paris
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Further information at www.keyrus.com