

Press Release

8 November 2017

KEYRUS

insight into value

3rd quarter 2017 revenues: €58.6m Q3 organic growth: +10.8%

Consolidated revenues (€m)	2017	2016	Growth
1 st quarter	63.2	53.4	18.3%
2 nd quarter	64.7	60.0	8.0%
3 rd quarter	58.6	52.3	12.1%
9-month total	186.5	165.6	12.6%

Levallois, 8 November 2017 – The **Keyrus Group** achieved revenues of €58.6m in the third quarter of 2017, an increase of 12.1% compared to the third quarter of 2016 (+10.8% at constant structure and exchange rates).

Large Account activities maintained a good pace of organic growth, with an increase in the 3rd quarter of 12.7% (+13.9% based on reported figures) and a rise over the 9 months of 13.5% (+12.1% based on reported figures). This excellent performance once again demonstrates the appropriateness of our strategy of innovating and investing in the fields of Data and Digital, which constitute the Group's core activity and the pillars of the digital transformation now taking effect in most enterprises.

Mid-Market activities, carried on by the Group's **Absys Cyborg** subsidiary, also performed well in the third quarter, with organic growth of 3.3% (+4.9% based on reported figures) as compared with the third quarter of 2016.

Eric Cohen, President and CEO of **Keyrus**, comments:

*"2017 will have been an excellent year for **Keyrus**. These first 9 months have confirmed our ability to achieve solid organic growth driven by our vision of the market and quality of delivery. **Keyrus**'s goal of making data mastery the strategic driver of digital transformation positions us at the heart of our clients' thinking on transforming themselves, innovating, and reinventing their business model in a digitalized world.*

With this in mind, we are confident for the current financial year, whilst at the same time remaining focused on managing our business effectively and further improving our performance."

Keyrus will publish its revenues for the 4th quarter of 2017 on 14 February 2018 after the market close.

Breakdown of revenues by operational sector

Consolidated revenues (€m)	Large Accounts		Mid-Market		Total	
	2017	2016	2017	2016	2017	2016
1 st quarter	49.0	41.5	14.2	11.9	63.2	53.4
2 nd quarter	52.3	47.9	12.5	12.1	64.7	60.0
3 rd quarter	47.7	41.8	10.9	10.4	58.6	52.3
9-month total	148.9	131.2	37.6	34.4	186.5	165.6

ABOUT KEYRUS

Keyrus, creator of value in the era of Data and Digital

An international player in consulting and technologies and a specialist in Data and Digital, **Keyrus** is dedicated to helping enterprises take advantage of the Data and Digital paradigm to enhance their performance, facilitate and accelerate their transformation, and generate new drivers of growth and competitiveness.

Placing innovation at the heart of its strategy, **Keyrus** is developing a value proposition that is unique in the market and centred around an innovative offering founded upon a combination of three major and convergent areas of expertise:

- **Data Intelligence:**
Data Science - Big Data & Cloud Analytics – Business Intelligence – EIM – CPM/EPM
- **Digital Experience:**
Innovation & Digital Strategy – Digital Marketing - DMP & CRM – Digital Commerce – Digital Performance – User Experience
- **Management & Transformation Consulting:**
Strategy & Innovation – Digital Transformation – Performance Management – Project Support

Present in some fifteen countries on four continents, the **Keyrus** Group has 2,800 employees.

Keyrus is quoted in compartment C of the Eurolist of Euronext Paris
(Compartment C/Small caps – ISIN Code: FR00040229411 – Reuters: KEYR.PA – Bloomberg: KEY:FP)
Further information at: www.keyrus.com